**PERSON SPECIFICATION**

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| **Criteria** | **Essential/****Desirable** | **Application form /Supporting Statement/ Interview** |
| A PhD in a relevant research area  | Essential | Application form |
| A leading international research profile in Strategic Management, as attested by volume and quality of publications in impactful and high-quality international journals.  | Essential | Application form/Interview |
| A track-record of securing external funding and managing research projects. | Essential | Application form/Interview |
| Engagement with international research networks and other strong evidence of esteem indicators (such as citations, editorships of journals, editorial review boards, invitations to address international or national conferences). | Essential | Application form/Interview |
| A track record of engagement activities and networks comprising private and public companies, organisations, and non-profit organisations. | Essential | Application form/ Interview |
| Research productivity in Strategic Management, and the strength of the research pipeline going forward. | Essential | Application form/ Interview |
| The ability to contribute significantly to the strategy-related research and teaching agenda of the Department and the Management School. | Essential | Application form/Interview |
| Experience providing high-quality teaching at undergraduate, postgraduate and executive levels, including curriculum development in Strategic Management. | Essential | Application form / Interview |
| Experience of supervising and examining doctoral theses. | Essential | Application form/Interview |
| Excellent communication and inter-personal skills. | Essential | Interview |
| Recent experience of academic leadership roles and a willingness to assume service duties, including PG Programme Director or Head of Department. | Essential | Application form/Interview |

**Sir Roland Smith Chair in Strategic Management**

* **Application Form** – assessed against the application form and curriculum vitae. Evidence will be “scored” as part of the shortlisting process.
* **Interview** – assessed during the interview process, for example, through competency-based interview questions.